



Empowered to Lead and Transform the Workplace

Loyalty vs Development



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Danson MUCHEMI
Chief Executive Officer
2017



Innovative Electronic Payments Service Provider



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Danson MUCHEMI
Chief Executive Officer
2017



9 Years

Kenya

Tanzania

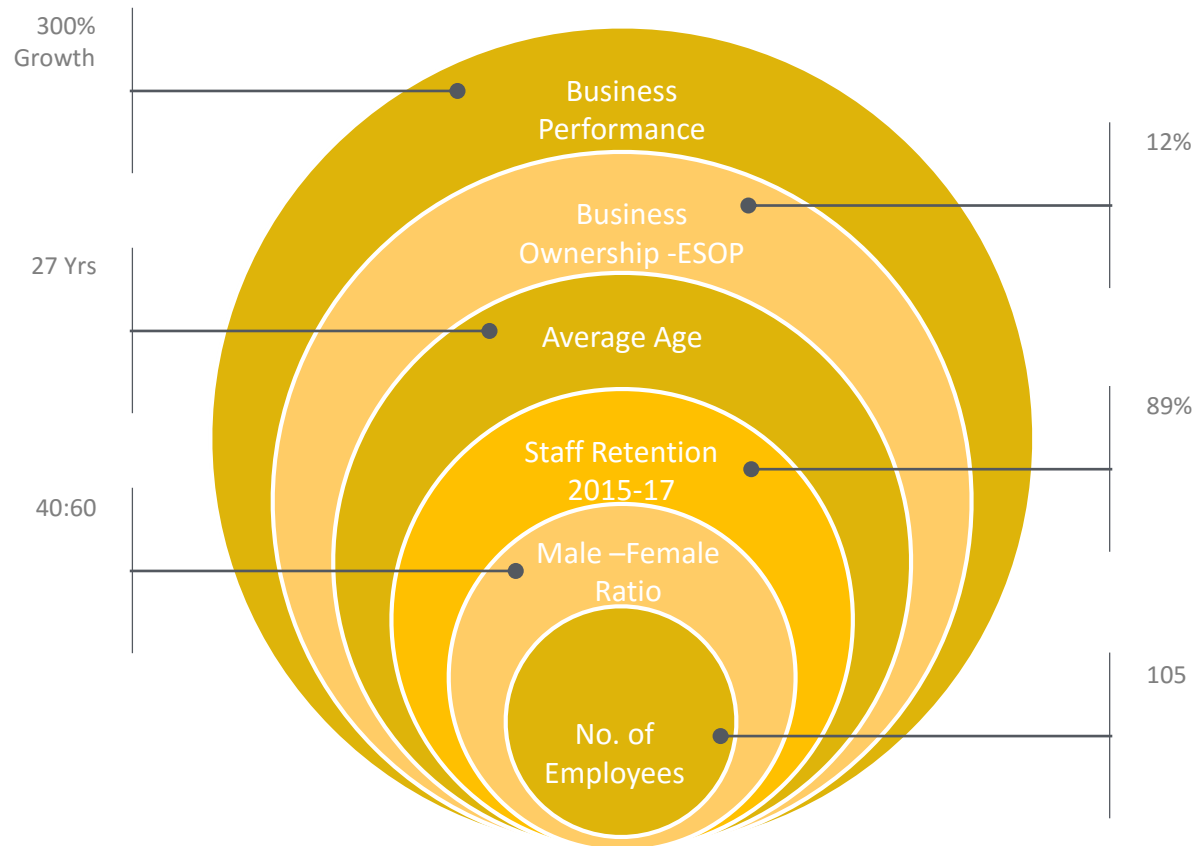
Uganda

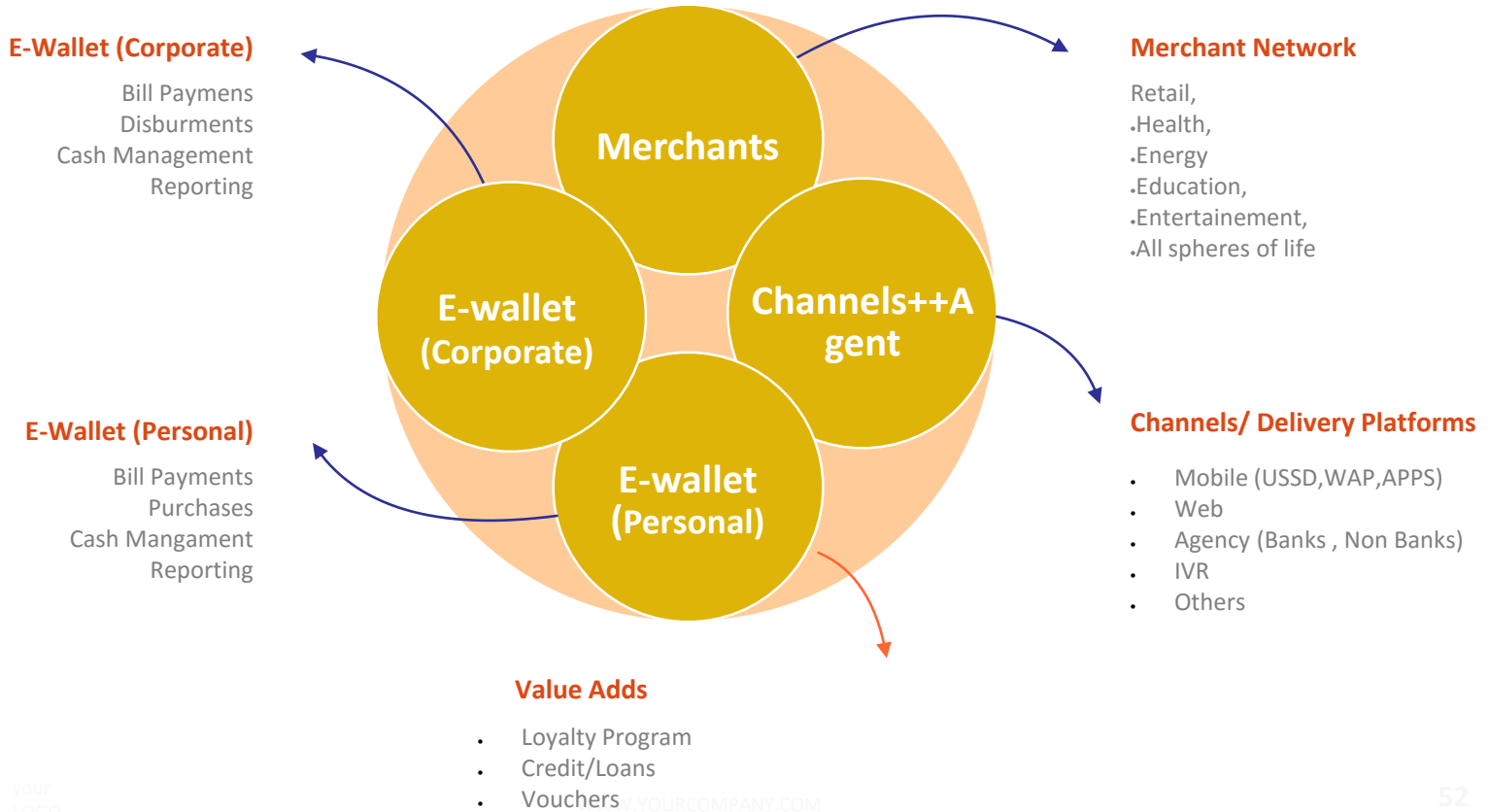
Senegal

Rwanda

Ghana

JamboPay /HR Metrics- Highlights





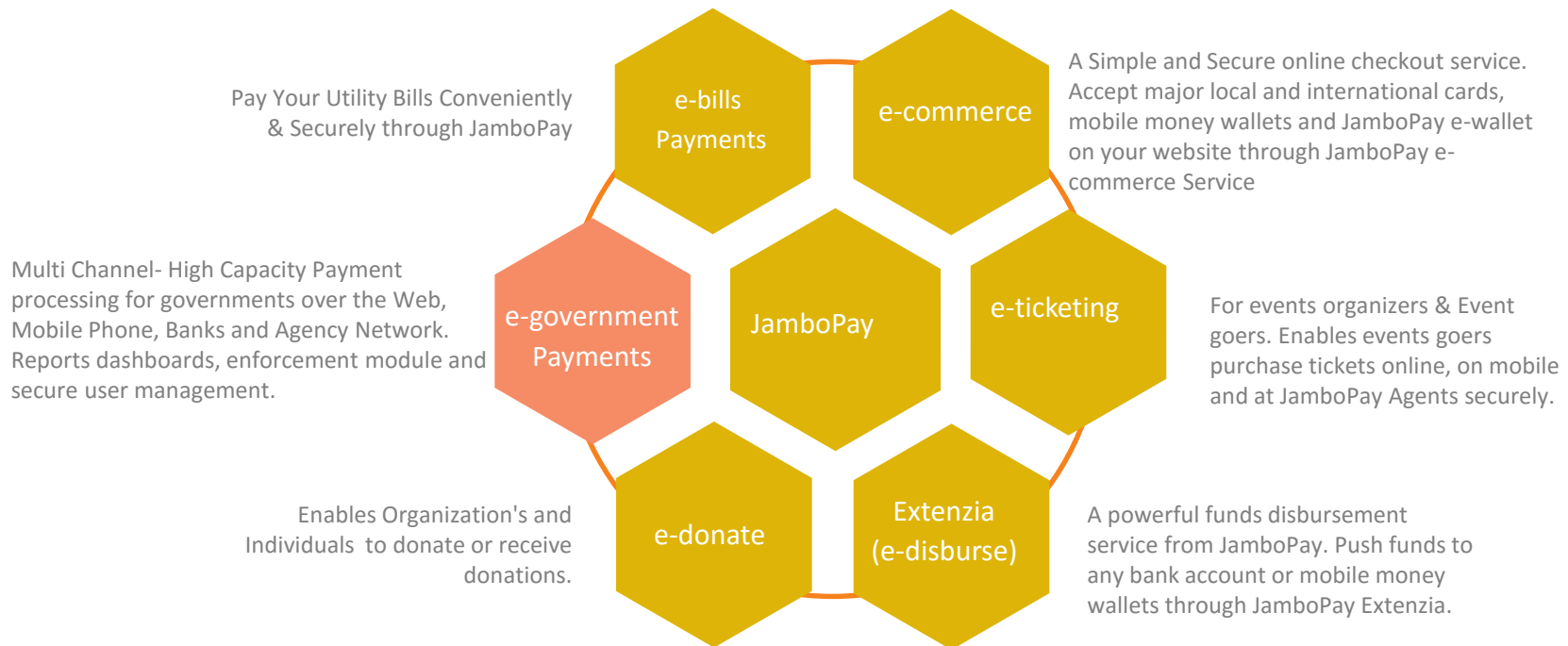
end-to-end epayments service



Our USP



Services





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Compliance & Regulation



Verified by
VISA

MasterCard
SecureCodeTM



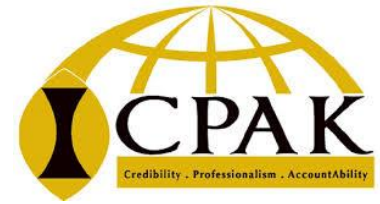
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Trusted Brand



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PKF

Chartered Accountants
& Business Advisers



Awards &
Recognition

KPMG



Award
2010



Award
2011



Award
2012

8
Seven Years
of
Service

Award
2013

Award
2014

Award
2015





Trusted Brand

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Portfolio: Over 3200 Merchants.



Uganda Revenue
Authority



National Hospital
Insurance Fund



Nairobi City County



Nairobi Water &
Sewerage Co



Sameer Africa



Car & General



ICEA Insurance



Mbao Pension



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Partnerships with Banks & Telcos





TPactical Brand

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Case Study



Nairobi City County

JamboPay has undertaken the Automation of Revenue Collection for Nairobi City County. Nairobi City is the largest City Eastern & Central Africa with a population of 5 milion. It is the capital city of Kenya.

Modules

- ✓ Land Rates Payments
- ✓ Parking Payments & Enforcement Technology
- ✓ Business Licenses Payments, Liqour Licenses
- ✓ Market Fees & Cess

Revenue Collected in 2016

Ksh 13 Billion

86% Increase

Revenue Collected in 2013

Ksh 7 Billion

Rated the largest epayments project in
Eastern & Central Africa 2015



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Innovation

JamboPay continuously innovates.
It is our way of life

Technology Innovation

Access Channels
Delivery Channels

Product Innovation

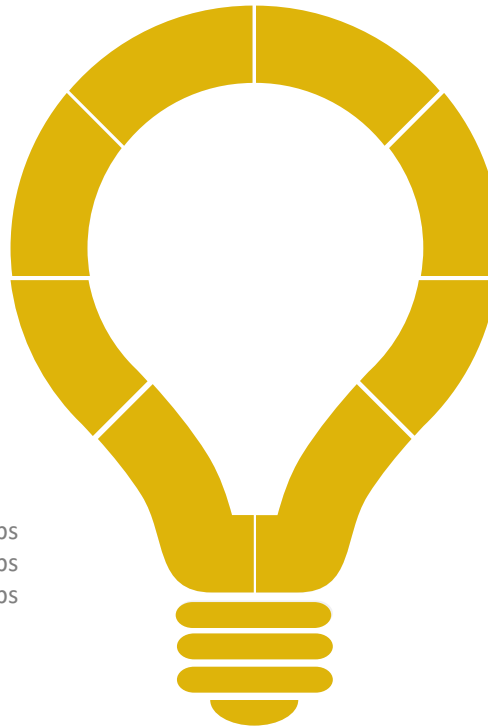
New Products
Enhanced Products

Partnerships

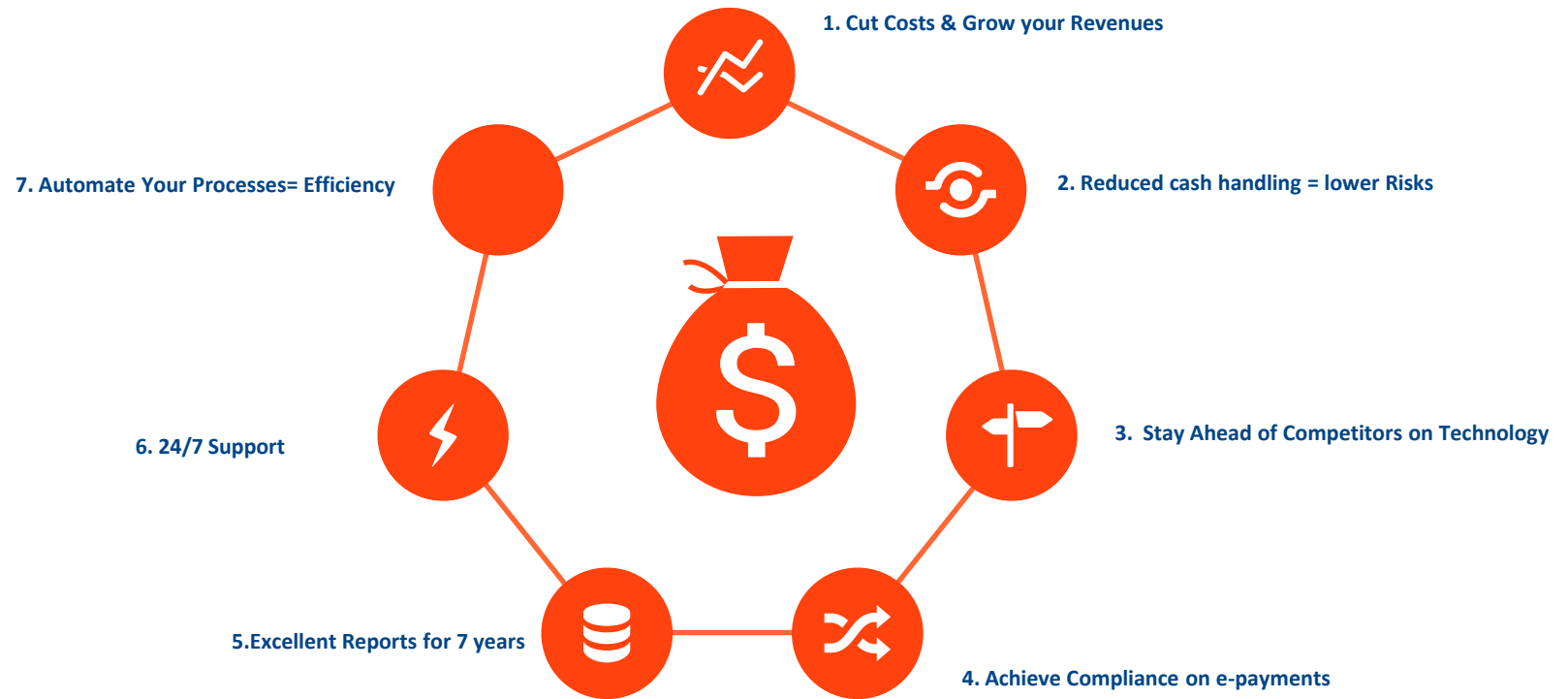
Merchants – Banks Partnerships
Technology Providers -Banks Partnerships
Telcos – Banks Partnerships

3rd Party Integrations

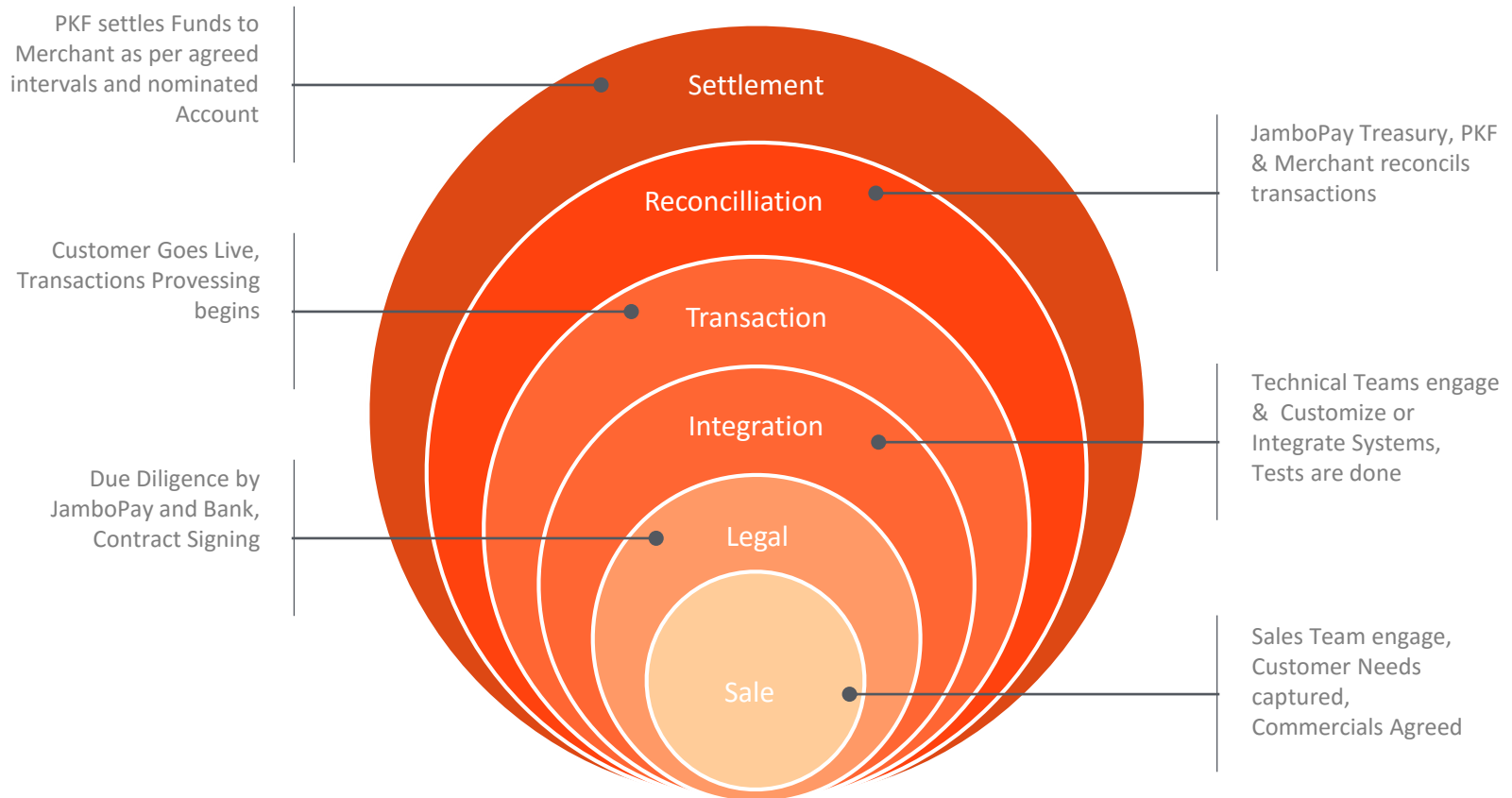
To Core Systems
To Governments databases
To Other systems



Why *jambopay* simple & secure...



How we do it



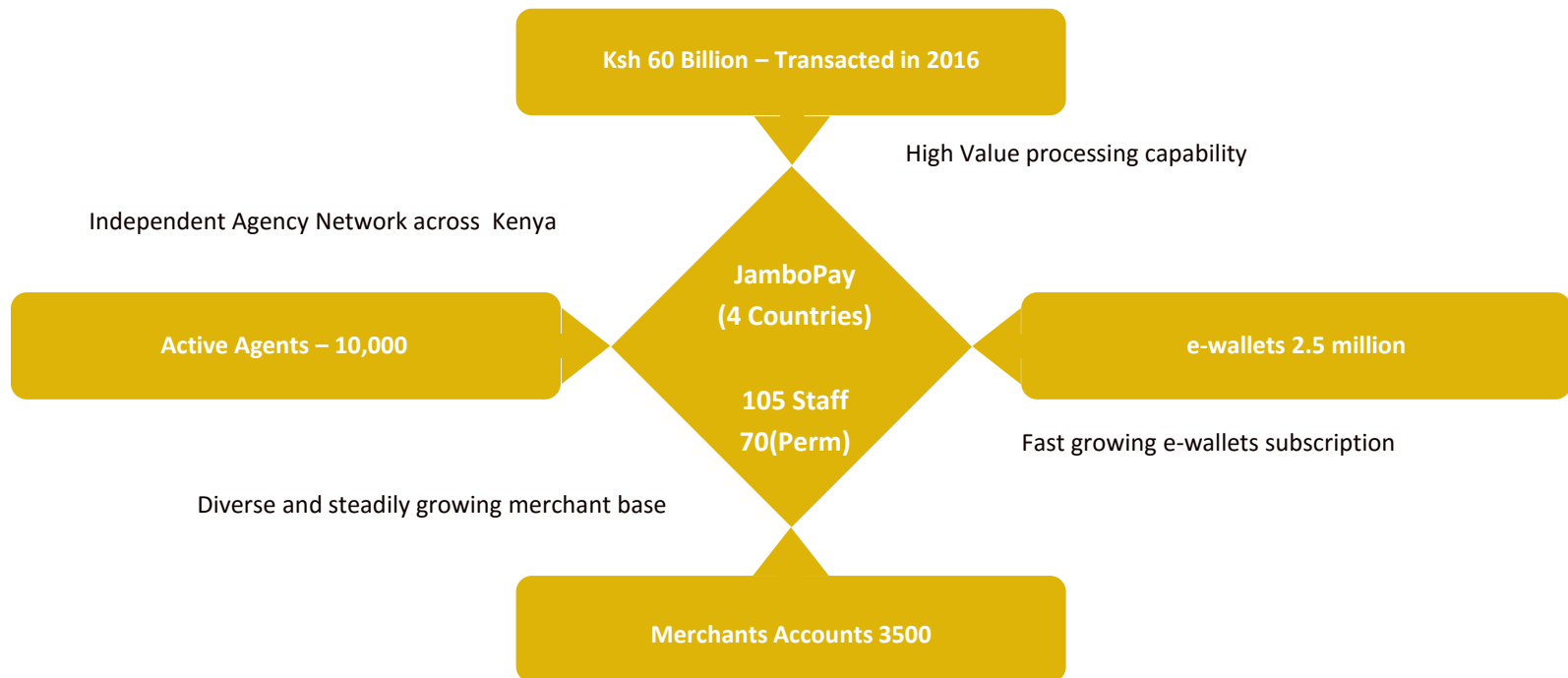
4. Agency Network

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+ Over 10,000 Agents in Kenya

JamboPay in Numbers (2016)



Monthly visibility on 12 million individuals per month in Kenya

Ownership



Danson Muchemi



Robert Muna



Winter Ndeda



Daan Mosseveld/Decom



STAFF ESOP

About JamboPay

CR12 CPR/2009/2492

The Directors
Web Tribe Limited
P.O. Box 15478-0
NAIROBI

DEPARTMENT OF THE
REGISTRAR GENERAL
P.O. BOX 30031,
NAIROBI.

Sep 19, 2017

Dear Sir/

S ACT, 2015

2017, the names of
are as follows:

Names

DANSON M
NJUNJI
ESTHER W
ONYANG
ROBERT M

Nationality

KENYAN

KENYAN

Shares

87

8

5

Total Shares

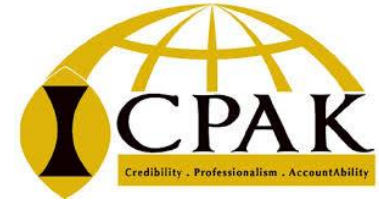
100

sh. 20000000.00 divided into 200000 SHARES
Apr 28 2009 6:09PM. The registered office of the
FLOOR MONOROVIA STREET

NAIROBI, P.O. BOX

Yours faithfully,

Employee Loyalty

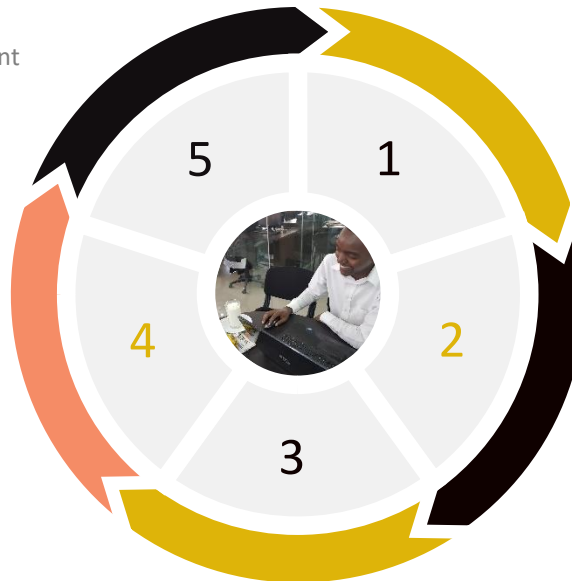


1. Job Security

- Terms of engagement /disengagement
- Organisational stability (Financial ++)
- Beneficiary visits collection point.
- Beneficiary redeems voucher upon cylinder swapping.

5. Benefits

- Health
- Pension
- Meals, gym
- Training
- e.t.c



2. Organisational Vision

- Long term goals
- Values
- Vision and Mission,

3. Environment

- Work environment – Physical, emotional,spiritual
- Working terms –Flexi time, Remote work, etc.
- Legal environment
- Political environment
- Business environment

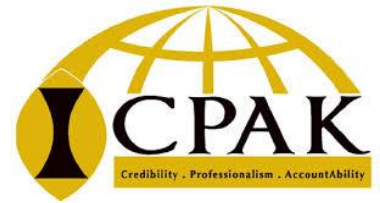
4. Employee/Corporate Empathy

- Respect for Staff
- Mindful of staff lives outside work
- Social causes/responsiveness.



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Employee



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Employee



Employee



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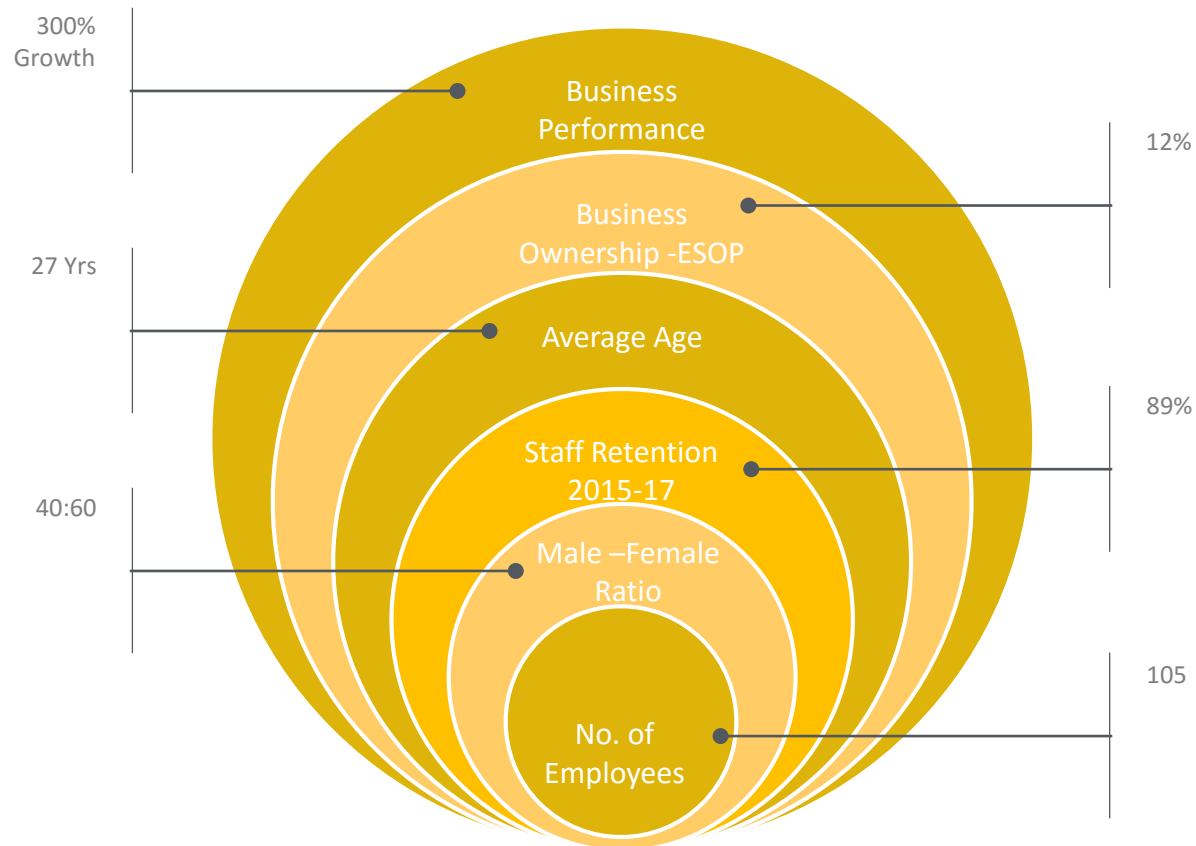
Team
Building



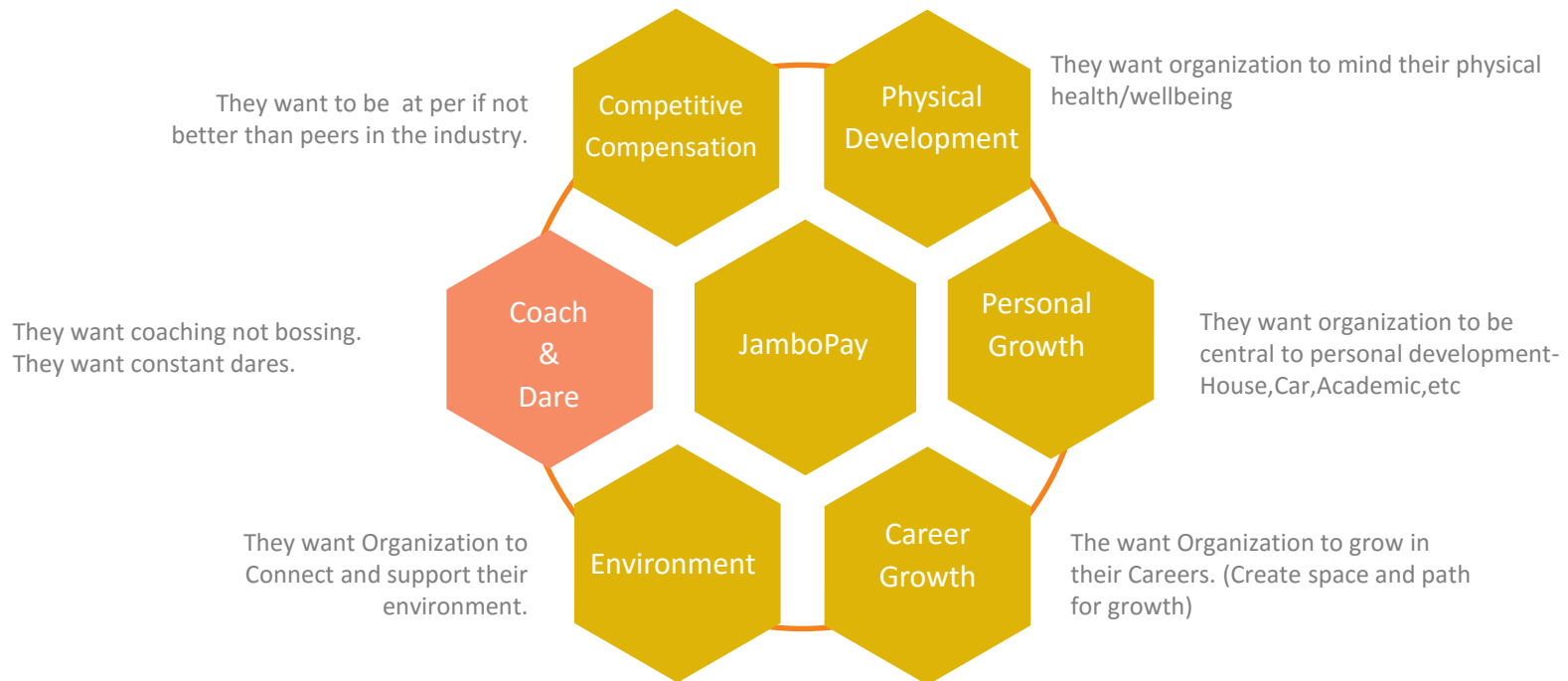
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JamboPay /HR Metrics- Highlights



Millennials - Development



Transformed Workplace for millennials

Time for millennials powered takeoff



Communicate Goals- Vision

- Clarity of vision.
Relate vision to individual employee

Dynamic Environment

- Employee centred work environment.

Coach & Challenge

- Continuously coach challenge employee.



Tel+254 709 920000

