	Total amount as per the financial statement	% allocation to cost bewteen harvest and point of sale	Total cost between harvest and point of sales
Salaries and wages	54,427,234	30	16,328,170
Chemicals and fertilizers	58,435,064	10	5,843,506
Irrigation Cost	1,135,302	30	340,591
Transport	8,666,537	100	8,666,537
Inspection fee	823,547	100	823,547
Packaging and grading	47,122,854	100	47,122,854
Vehicle running	1,255,459	0	-
Misc plant expense	1,759,363	50	879,682
Electricity and water	5,609,536	30	1,682,861
Repairs and maintenance	12,624,167	0	-
Canteen expenses	1,239,125	30	371,738
Cess and levies		100	-
Shop expenses	1,732,237	100	1,732,237
Depreciation on property, plant and equipment	47,058,770	0	-
Total production costs	241,889,195		83,791,722

Total sales for the year	443,442,293
Total costs between harvest and point of sales	83,791,722
% of total costs between harvest and ppoint of sales to total sales	19%

Sale Of Flowers

	Stems		Variance btwn production		
Month	**Production**	**Export**	**and sales**	**Explanation of Variance Rejects**	**Unexplained Variance**
Jan-17	1,134,305	958,871	175,434	145,366.00	30,068
Feb-17	1,542,505	1,448,604	93,901	196,276.00	-102,375
	2,676,810	**2,407,475**	**269,335**	**341,642.00**	**(72,307)**

Summary of sales for Jan and Feb 2017			**2016**	**2015**	**2014**
	Euro	**USD**	**Total**	**Total**	**Total**
Jan-17	20,202,949	9,344,466	29,547,415	34,999,681	31,624,774
Feb-17	38,824,328	11,013,037	49,837,365	50,487,566	45,072,319
	59,027,277	20,357,503	79,384,779	85,487,246	76,697,094
Cost to sell			15,000,344.97	16,153,452	14,492,486.72
			64,384,434	69,333,795	62,204,607
Discount rate 21%			0.83	0.83	0.83
Expected net cashflow for the next 8 weeks			53,210,276	57,300,657	51,408,766