



Emerging Issues

Financial Statement Fraud

ANNUAL FORENSIC SEMINAR

MOMBASA



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# Presentation agenda

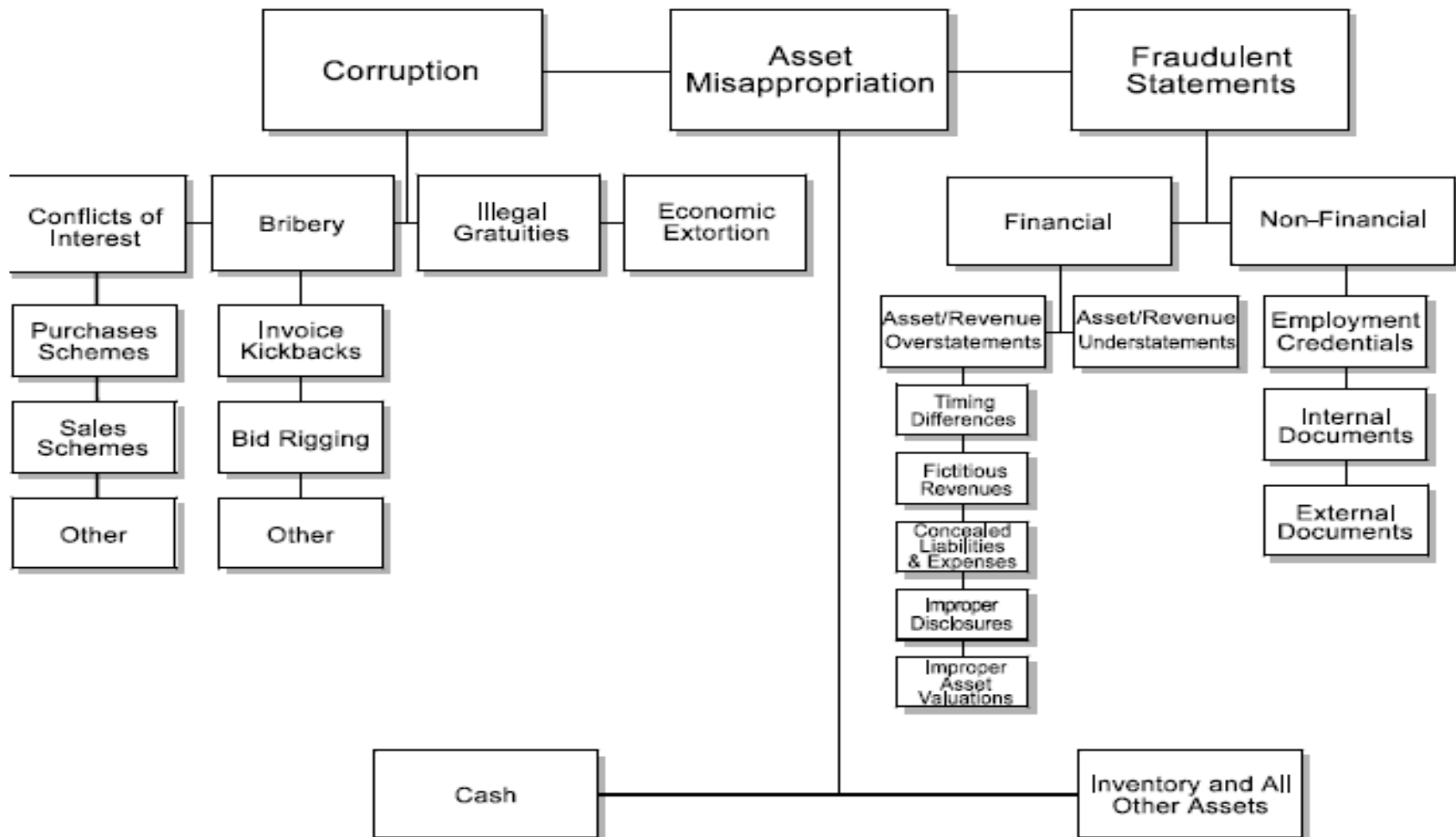


☐ Introduction

☐ Financial statement fraud

☐ Q & A

# Fraud Tree



# Introduction



Financial statement frauds involves

Misrepresentation of the financial conditions of an enterprise through **intentional misstatement** or **omission** of amounts or **disclosures** in the financial statements to deceive financial statement users at the illegal gain of an Entity.

Uchumi; EAPC; Kenya Airways ; Mumias

# Financial Statement Fraud



- ☐ Statement of Comprehensive Income-Sales and Expenses(Core Business)
- ☐ Statement of Financial Position – Assets and Liabilities
- ☐ Statement of Changes in Equity
- ☐ Statement of Cash flow
- ☐ Notes and Critical judgements

# Fraud Triangle application

Motivation for financial fraud does not always involve direct personal financial gain.

The cause of financial statement fraud is;

- Situational pressure on the manager or company.
- Opportunity to commit fraud.
- Incapable Guardian

Has the highest median in terms of financial exposure

# Situational Pressures



- ❖ Sudden decrease in revenue by a company or industry
- ❖ Financial pressures resulting from bonus plans that depend on short-term economic performance
- ❖ Unrealistic budget pressures particularly for short term results-  
Figures do not agree; Revenue and cash but not able to pay, Model of business- debtors specifically
- ❖ Common in revenue generating units



# Opportunity



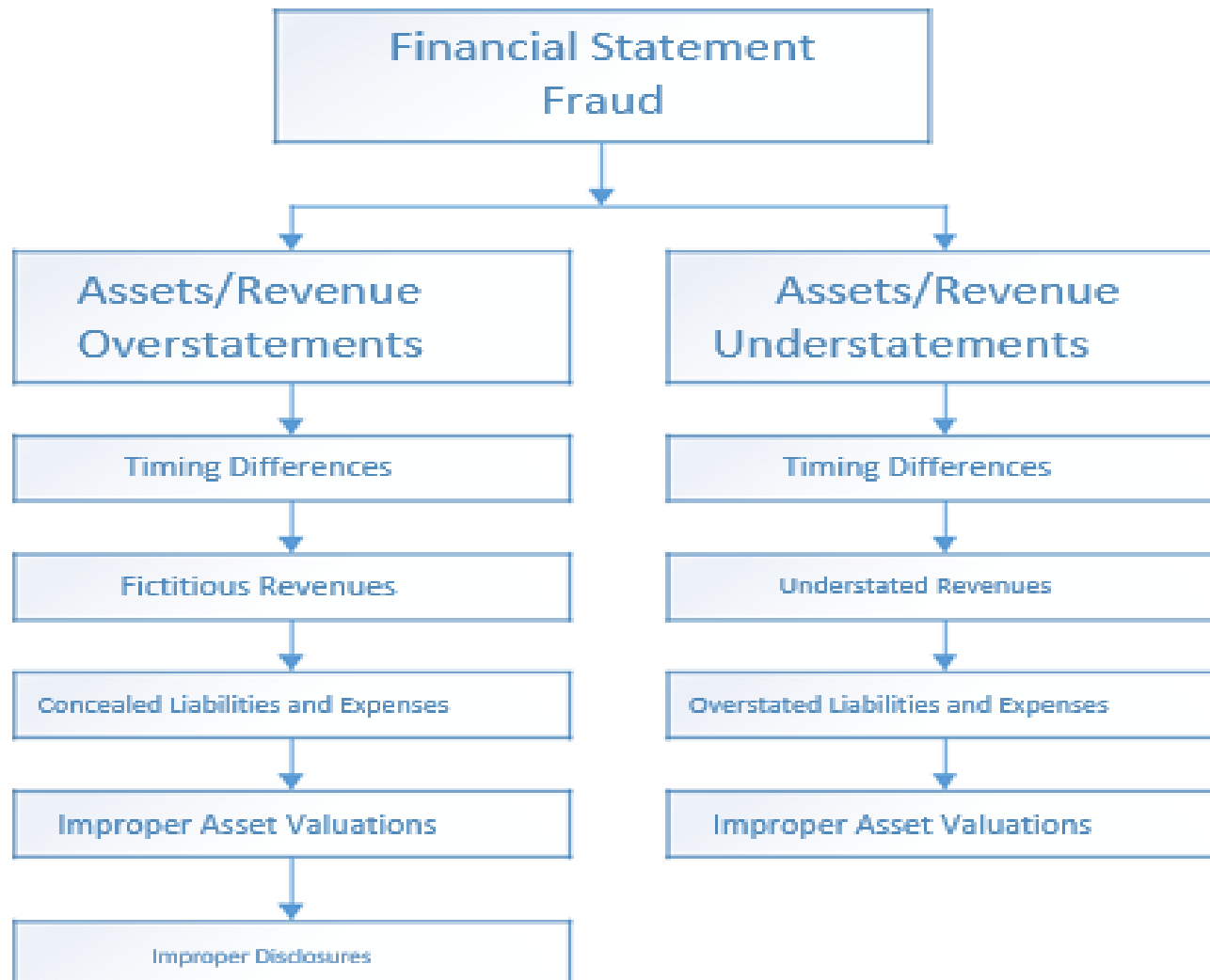
- Absence of a board of directors or audit committees.
- Financial estimates that require significant subjective judgment by management
- Technical Evaluations Specifically in intangible assets such as ICT costs and impairments

# Why Financial Statement Fraud



- To quietly fix current problems – taxes; laddering
- To obtain or renew financing
- To obtain bonus pay linked to company performance
- To cover inability to generate cash flow
- To dispel negative market perceptions and show confidence.
- To receive higher purchase prices for acquisition
- To demonstrate compliance with financing covenants <sup>10</sup>

# Financial Statement Fraud



# Financial Statement Fraud – Environment



- Check out the modules in the ERP and the access Levels
- Check the remote settings of your own PC including known network access ports
- Confirm who is responsible for adding; deleting and Changing tables
- Understand who creates debtors; suppliers in the ERP
- Understand who has access to the Access Directory and creates Users- Confirm you have the only account

# Fictitious Revenues



- Recording of sales of goods that did not occur or shorten the period
- Increase in the Customer listing-similar patterns
- Sales with conditions. These are sales where ownership has not passed to the customer. They do not qualify for recording as revenue.
- Sales skimming- Cash transactions (Allocations in the
- Sales to any debit balance journals

# Red Flags of Fictitious Revenues



- Customer Complaints book is very key
- Rapid growth or unusual profitability as compared to similar companies in the industry
- Significant transactions with related parties
- Unusual growth in debtors days analysis(rarely- they have to be a movement for analytical changes)

# Timing Differences



- Recording of expenses or revenues in improper periods.
- Frequent changes in Accounting policy (restatement to distort tracking)
- Areas to look at on the above are;
  - Channel Stuffing- use of telesales
  - False Purchases
  - Recording expenses in the wrong period

# Improper Asset Valuations



Improper asset valuation take the form of one of the following classifications;

Property and Investment – Experts are involved

Inventory valuations

Accounts receivable

Business combinations



# Improper Asset Valuations



- Manipulation of the physical inventory count
- Inflation of the unit costs used to price out inventories
- Creation of fictitious inventory e.g. manipulated stock count sheets
- Reported large values of inventory in transit
- Fictitious Suppliers and Customer details

# Improper Asset Valuations



- Fictitious accounts receivable, these are common with companies with financial problems or from managers who receive commissions on sales.
- Failure to write off bad debts and to make provisions for bad debts
- Skimming
- Journal to sales and cash
- Creation of Debtors with perfect details

# Improper Asset Valuations



- Capitalizing non-current assets
- Understate fixed assets-common in Government entities
- Misclassifying assets-reporting fixed assets as current assets, for loan / liquidity purposes
- Failure to post invoices
- Creating fictitious debit notes This is the easiest scheme to perpetrate and the hardest for debtors to detect.

# Detect Financial Statement Fraud



- Ratios
- Study of relationships

# Q and A



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