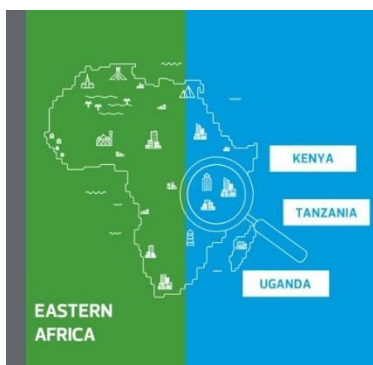


# CONSULTING MANAGER

## COMPANY BACKGROUND

RSM (Eastern Africa) Consulting Ltd is a member firm of the RSM network, a world leading provider of audit, tax and consulting services to entrepreneurial growth-focused organisations globally. The network has a combined staff of over 48,000 with 820 offices across 120 countries and in each of the top 40 major business centres.

RSM Eastern Africa was founded in 2004 and has developed a powerful network of offices across East Africa. The factor that links RSM member firms is its **Purpose** – THE POWER OF BEING UNDERSTOOD which is rooted in RSM's unwavering focus on our principles of collaboration, understanding and providing relevant insights and solutions by: gaining a deep understanding of what matters to our clients; building a long-term relationship through a client-centric focus; sharing insights of our local and global experts; and design-thinking and co-creating solutions. This client-centric approach ensures that we acquire a deep understanding of our client needs, that empowers businesses to move forward and realise their full potential.



RSM in East Africa specialises in Audit & Assurance, Transaction Advisory, Tax Services, Management Consulting, Risk Advisory, and Outsourcing. RSM Eastern Africa clients range from growth-focused entrepreneurial businesses through to leading multi-national organisations across many sectors and operating nationally and across borders.

## THE OPPORTUNITY

We are looking for a passionate Consulting Manager to provide focused and exceptional consulting services to our clients. The ideal candidate will be enthusiastic about progressing their career from a Manager to a Director within two to three years, and will be eager to embrace the RSM culture and embody our values in everything he/she does.

The Consulting Manager will be responsible for leading the Consulting team in the execution of transaction advisory and financial consulting engagements and overseeing the internal audit team, reporting to the Director. In addition, the Consulting Manager will assist the Director to oversee business development training and administrative matters within the department.

## QUALIFICATIONS

- Undergraduate degree in a related field (minimum Upper Second)
- CPA/ACCA qualification. Qualifications in CFA and CIFA would be an added advantage

## BACKGROUND AND EXPERIENCE

- 5–7 years of experience in transaction advisory, strategy and financial consulting. Audit experience will be an added advantage
- Worked in a multicultural environment

## SKILLS AND COMPETENCIES

- Core competence in transaction advisory, strategy and consulting
- Able to develop technical materials and provide training to staff on technical and other staff matters
- Fluency in MS Office applications
- Fast learner and comfortable with new challenges
- Determined and analytical thinking
- Integrity and reliability
- A team player
- Able to manage multiple tasks
- Have an 'exceed expectations' attitude

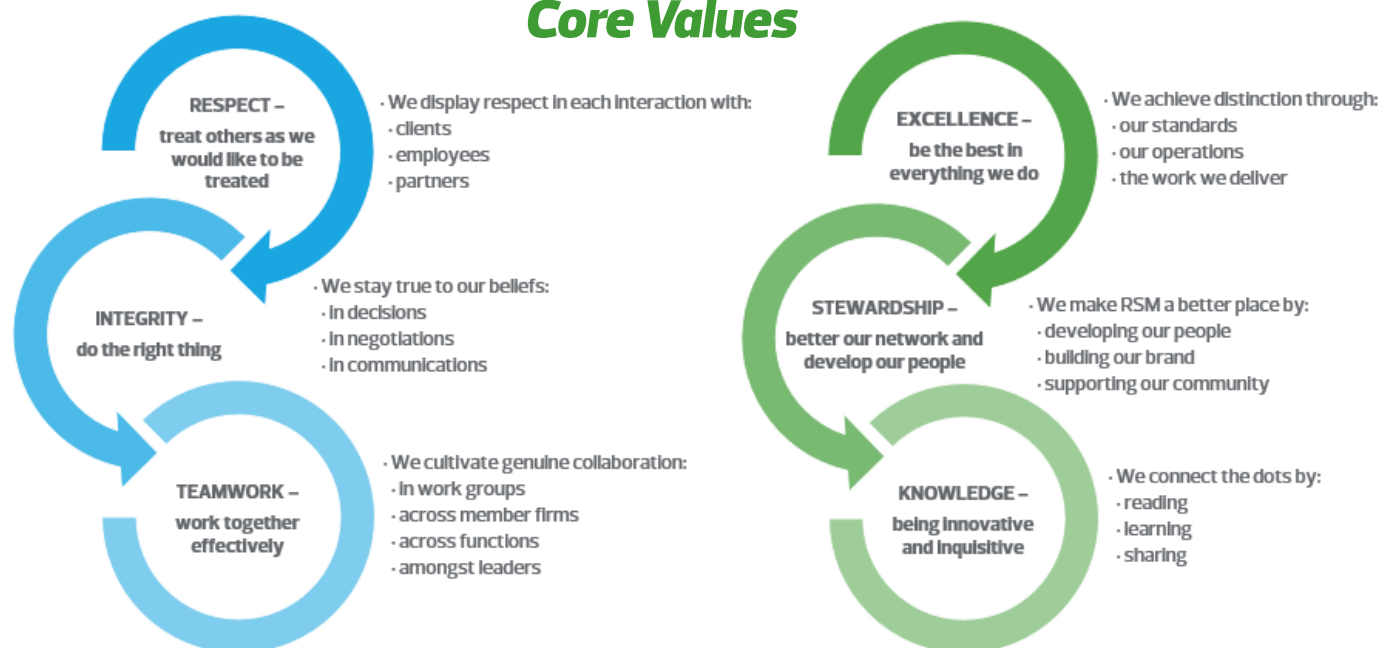
## RESPONSIBILITIES

- Keeping abreast of changes in regulations, legislations and technical developments in areas of transaction advisory, strategy and financial consulting
- Carrying out tasks which include:
  - Engagement planning, overseeing engagements and leading the field team and reporting to the Director
  - Undertaking research
  - Being the liaison person on the engagement with the client including agreeing the engagement timeframe and logistics
- Training and developing the skills of staff in the department, including preparing training material
- Developing market intelligence on potential projects, business opportunities and keeping track of key developments of clients and competition
- Carrying out administrative duties and any other tasks as may be delegated from time-to-time

## OUTCOMES

1. To be seen as a role model to the consulting team
2. Providing management and supervision over a portfolio of clients and delivering high quality consulting services, including preparing and reviewing job planning schedules and ensuring adequate resourcing and timely achievement of each engagement
3. Understanding the client needs, their business and key risks, meeting and exceeding expectations, adhering to reporting deadlines and adding value on each engagement
4. Supervising the team, reviewing working papers, coaching, ensuring conclusions are well-documented and ensuring client files are ready for Director review within the agreed upon timelines
5. Identifying engagement issues and communicating these to the Director in a timely fashion, escalating any complex issues to ensure that these are resolved promptly
6. Ensuring jobs are completed in line with the agreed timetable
7. Coaching, training and contributing to the development of consulting staff
8. Actively developing technical skills on the job and through formal training and complying with the firm's CPD requirements
9. Communicating timely and developing solid rapport with the clients to ensure that their expectations are understood and positive feedback is received on all engagements in terms of delivery and value addition
10. Support recruitment and retention of A-players within the consulting practice
11. Assist in the preparation and execution of client seminars, and development of client alerts and newsletters

## Core Values



### To apply:

If you are inspired to building strong, collaborative and lasting relationships with our stakeholders; gaining a deep understanding of our clients' needs; ensuring every client benefits from tailored thinking and you resonate with our values, send in your application to [careers@ke.rsm-ea.com](mailto:careers@ke.rsm-ea.com) by **26<sup>th</sup> June 2021**. Only shortlisted candidates shall be contacted.