

Travel Consultant (with Finance Background) Job Profile

Travel Consultants facilitate clients travel needs and are responsible for advising clients on suitable travel options. In addition, they help them plan trips, provide health and visa requirements and offer travel insurance. They are expected to accurately quote for travel-related services, ensure a reasonable profit margin, adopt cost reduction strategies all while ensuring customer satisfaction, retention and repeat purchases from the clients.

Travel Consultant (with Finance Background) Job Description

We are looking for a new team member with a finance/ accounts-based background who is willing to learn a new skill in the travel industry. The company will undertake to train you on air travel and ticketing reservation systems. This combined with a financial approach to revenue generation and profit making through analytics; as well as a sales & marketing approach in customer handling and relationship management will be paramount for this role.

Travel Consultant Duties and Responsibilities

- Research, explore and study different travel destination options
- Research and study clients' specifications and wishes
- Suggest suitable travel options that best suite clients' needs
- Book tickets & reserve accommodation
- Collect deposits and balances
- Attend webinars, conferences and other educational programs
- Build and maintain relationships with clients

Travel Consultant Requirements and Qualifications

- Undergraduate study in Finance/ Accounts
- Passionate about learning new skills in travel and tourism
- We hire for attitude and train for skills
- Good knowledge of travel destinations
- Knowledge of additional languages is an advantage
- Good sales and presentation skills
- Customer oriented mindset through critical thinking and problem solving
- Team player with good organizational and time-management skills
- Great interpersonal and communication skills
- Candidates with rich personal experience in traveling will have an advantage
- Self-motivated, confident and outgoing personality